

Steel SW

Steel SW is a company whose mission is to provide technical and commercial solutions to industry projects in its investment phase and operations.

Present in the following markets: energy, mining, pulp and paper, infrastructure, and other relevant areas.

Steel SW allows access to global leading companies in the market that offer different products and services with the highest standards, reliability at competitive prices and attractive delivery times.

The management team Steel SW has over 25 years experience in offering a strong commitment to all its customers.

www.steel-sw.com

Historical

Currently and after 7 years in the Latin American market, **Steel SW** has successfully delivered more than 600 km of large diameter pipes in Chile as Los Pelambres Project; Companies such as Anglo American, for Los Bronzes project & Sierra Gorda. (All of them in LSAW large diameter (over 30 ") and thick up to more than one inch); EWS Escondida (**BHP Billiton - Bechtel**), project with approximately 320 km of pipe of 42" diameter.

For the Peruvian market has provided app. 200 km of pipelines for gas projects (Contugas). Sales of project over US\$ MM 450

<http://www.steel-sw.com/news/>

Business Area

If you thinking about the position of your product or service in America, thinking in **Steel SW**

Come and tell us your ideas, we can be the best support for your business

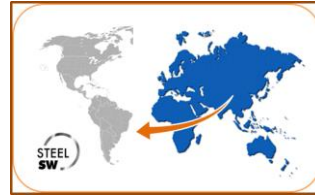
Steel SW is an excellent manager of business, which provides:

- ✓ Commercial capacity
- ✓ High level of contact, Engineering, Construction, Operation
- ✓ Areas of mining, energy, infrastructure, social, retail
- ✓ Experience & Professionalism (MBA & over 20 years



President of Chile Mrs. Michelle Bachelet; Geert Roggeman CEO of **Steel SW** & Sajin Jindal CEO of **Jindal South West**.
Official presidential trip, Mumbai, India, March 2009.

- in the market)
- ✓ Knowledge of ways of doing business in Latin America
- ✓ (idiosyncrasy)
- ✓ English, Portuguese & Spanish
- ✓ Reliability & Ethics
- ✓ Experience Asia & Europe markets



<http://www.steel-sw.com/business-network/>

Unit Business / Portfolio

Pipe

Steel SW is the exclusive representative for Latin America of the world factory renowned manufacturer of pipes, which are:

Jindal SAW, of Indian origin, one of the world's largest factory with 7 manufacturing plants, productive capacity of app. 2.5 million ton per year, Certification: API, ISO 9001, 14001 & 18001. Comparative advantage that makes it unique in its market: it has close to port facilities, all types of lining their own plant. Market leader in oil and gas. (Pipe: LSAW – DSAW)

Ratnamani, also of Indian origin, manufactures a leading producer of ERW pipes of the type and strengths in manufacturing stainless steel pipes and special steels, with plants close to port. Certification: API, ISO 9001, 14001 & 18001 (Pipe: ERW)

<http://www.steel-sw.com/services/pipe/>

Valves

Camtech & Steel SW working together to meet the demand for valves in all processes in the global industry: Oil, Gas, Mining, Refineries, pipelines, chemical industry, among others. Its work is based in the UAE, headquarters of big oil corporations in the world, high quality requirement.

Camtech has all the certifications of this demanding market (than 100 end users as off now and we are proudly maintaining the API-600,6A ,6D,TS-29001, API-Q1, CE, ATEX,14001,18001 and ISO 9001 from new API), the better term of delivery, Camtech is more agile in the market
Camtech cover size range from: ½" to 56" / Class 150 to 2500 / All type of valves.

<http://www.steel-sw.com/services/valves/>



Steel

Steel SW is the exclusive representative for Latin America of **Jindal Steel & Power**. **JSPL** is an industrial powerhouse with a dominant presence in steel, power, mining and infrastructure sectors. Part of the US \$ 18 billion OP Jindal Group this young, agile and responsive company is constantly expanding its capabilities to fuel its fairy tale journey that has seen it grow to a US \$ 3.3 billion business conglomerate.

Products:

- Rail
- Parallel Flange Beams & Columns
- Plates & Coils
- Angles & Channels
- Wire Rods
- Jindal Speed floor
- Semi-Finished Products



<http://www.steel-sw.com/services/steel/>

Rebar

Steel SW & EP has made a strategy alliance with leading global supplier to provide construction Rebar to the growing construction and infrastructure industry.

The main features of this product are:

- Ironmaking first level.
- Corrosion resistance and fire according to international standards, approved in Chile.
- High quality standards of Indian origin, ISO certifications.



<http://www.steel-sw.com/services/rebar/>

Structural Steel

Steel SW is the exclusive representative for Latin America of **Jindal Steel & Power**. The company has successfully added fabricated sections to its growing basket of quality products by offering:

H-type beams I-type beams Box sections Star columns

It is the only integrated steel producer who is also a large scale producer of fabricated sections with an annual capacity of over 150000 MT at three locations to cater the general market.

Manufacturing of these sections is completely as per user's specification. The fabricated sections meet the quality standards demanded by the industry. Plates for these sectors come from the company's own plate mill and are thoroughly inspected through various quality checks fully backed by mill certificates. Software integration and detailed development of all types of structures

<http://www.steel-sw.com/services/structural/>



Power Plants

4x600 MW JPL, Tannar

2x660 MW JPVL, Nigrie



Tanks

VTV Vijay Tank & Vessel contracting services for oil & gas storage terminals and fabricate pressure vessels & process equipment for a range of industries. These include the oil & gas, refinery, petrochemical, fertilizer, steel & power sectors.

Now into the sixth decade of servicing global markets, we have an extensive and world-class portfolio of references: including some of the world's largest oil & gas storage terminals and heavy process columns & pressure vessels with single piece weights of up to 1425 Metric Tons.

Storage Tanks	High Pressure Spheres
Low Pressure Storage Tanks	Reactors & Separators
Atmospheric Storage Tanks	Mounded Storage Bullets
Silos & Gas Holders	Columns & Towers
Low Temperature & Cryogenic Storage Tanks	

<http://www.steel-sw.com/services/tanks/>



Spools

VTV Vijay Tank & Vessel have experience in delivering Turnkey Solutions for large Storage Terminal projects has helped us built significant expertise in the areas of Offsite & In-plant Piping. We have executed a variety of such projects including LSTK Offsite Piping Works, Export of CS / SS / AS Pipe Spools for a major Fertilizer Project in Australia and delivery of Process Skids for a range of applications.

<http://www.steel-sw.com/services/spool/>



Stainless Steel

Jindal Stainless is one of the largest stainless steel conglomerates in India and ranks amongst the top 10 stainless steel conglomerates in the world. It's not only the magnitude of our operations that determines our credibility and name, but we remain inspired by our vision for innovation and enriching lives. Jindal Stainless Group has an annual crude steel capacity of 1.8 MTPA

Products:

- Slabs
- HR Coil
- CR Coil
- Plates
- Precision Strips
- Blade Steel (Razor Blade)

<http://www.steel-sw.com/services/stainless/>



Machinery

Located in the coal belt of India, with Steel & Power Industries sprawling in the region, JSPL Machinery Division is specialised in manufacturing equipment for both the Steel & Power Industries. Right from Steel Ladles to Cooling Bed Transfer Drive Assembly, JSPL Machinery Division manufactures equipment spanning the entire production cycle of Steel & Power Plants

- Equipment for Steel & Mining Industry
- Cranes – General & Hot Metal
- Bulk Material Handling Equipment
- Pressure Vessels & Heat Exchangers

<http://www.steel-sw.com/services/machinery/>



Clients

Steel SW have a large relationship with their customer who are located in different location in the earth, to provide a solid reputation on the services and products

<http://www.steel-sw.com/clients/>

Other associations

Steel SW has a strategy alliance with **ICG Global** for the development of the Colombian market



Global ICG (International Consulting Group) is a specialized company of consulting, management and structuring business with over 12 years experience present in the following markets: railways, ports, energy, tunnels, oil and gas, roads and transport

Contact

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